



11<sup>th</sup> March 2010

**SUBJECT: RATE RESTORATION IN ASIA-EUROPE TRADE**

Dear Valued Customer,

We wish to inform that APL will be applying a rate restoration of **USD250/TEU effective 1<sup>st</sup> April 2010** for all container shipments from Asia to North Europe and the Mediterranean.

We appreciate your understanding and look forward to growing our partnership into the future.

Sincerely,

A handwritten signature in black ink, appearing to read "DK", is placed over a light grey rectangular background.

**Detlev Kerber**  
Vice President  
Asia Europe Trade